

**QUESTIONNAIRE: 1/2 TON, 4 x 4, EXTENDED CAB, PICK-UP TRUCK, FLEX-FUEL**

(To be filled in and returned with bid.)

MAKE Ford MODEL F150 YEAR 2008  
 ENGINE: 5.4L CID 8 CLY        TRANS 4 SPEED AUTO  
 TIRE SIZE: P235/70R17 BATTERY: 540 CCA  
 ALTERNATOR: 110 AMPS CARBURETOR/FUEL INJECTION: Fuel Injection  
 EPA GAS MILEAGE (HWY): 17 mpg MPG REAR AXLE RATIO: 3.55  
 REAR BUMPER: yes BODY STYLE: Smooth side DOUBLE WALL  
 TAILGATE: yes BODY LENGTH: 78 inches GCWR: 8400 lbs

**FACTORY INSTALLED ITEMS:**

(YES OR NO)

**NOTE:** By indicating "NO" on these options requires a detailed explanation of how these options will be installed on this vehicle. A "NO" will not automatically disqualify a vendor's offer. The State Procurement Office will reserve the right to approve or disapprove of the installation method(s).

- |  |              |                  |
|--|--------------|------------------|
| 1. Dual Low Mount (below eye level) min. 8" x 5" Swing away (RH Convex) Mirrors. | YES <u>✓</u> | NO <u>      </u> |
| 2. Min 540 CCA Battery   | YES <u>✓</u> | NO <u>      </u> |
| 3. Min 100 AMP Alternator  | YES <u>✓</u> | NO <u>      </u> |
| 4. Air Conditioning w/Tinted Glass   | YES <u>✓</u> | NO <u>      </u> |
| 5. Gauges (Ammeter/Voltmeter, Oil & Temperature)                                 | YES <u>✓</u> | NO <u>      </u> |
| 6. HD Front Stabilizer Bar   | YES <u>✓</u> | NO <u>      </u> |
| 7. TOW PACKAGE   | YES <u>✓</u> | NO <u>      </u> |
| 8. Minimum 25 Gallon Fuel Tank (may require auxiliary)                           | YES <u>✓</u> | NO <u>      </u> |
| 9. Electric Winch (standard state spec.)   | YES <u>✓</u> | NO <u>      </u> |
| 10. Dome and Cargo Lights  | YES <u>✓</u> | NO <u>      </u> |
| 11. Folding Bench Seat   | YES <u>✓</u> | NO <u>      </u> |

- |  |              |                |
|--|--------------|----------------|
| 12. Front Drive Automatic Locking Hubs   | YES <u>✓</u> | NO <u>    </u> |
| 13. AM/FM Stereo Radio   | YES <u>✓</u> | NO <u>    </u> |
| 14. Skid Plate for Transfer Case (OEM part may be dealer installed)                  | YES <u>✓</u> | NO <u>    </u> |
| 15. Skid Plate for Fuel Tank (OEM part may be dealer installed)                      | YES <u>✓</u> | NO <u>    </u> |
| 16. Rear Axle Locking or Limited Slip Differential                                   | YES <u>✓</u> | NO <u>    </u> |
| 17. HD Rubber or Vinyl Floor Covering (may be dealer installed)                      | YES <u>✓</u> | NO <u>    </u> |
| 18. Halogen Headlights   | YES <u>✓</u> | NO <u>    </u> |
| 19. Intermittent Wipers  | YES <u>✓</u> | NO <u>    </u> |
| 20. Switch Operated Dome Light above windshield (May be dealer installed)            | YES <u>✓</u> | NO <u>    </u> |
| 21. Power Windows  | YES <u>✓</u> | NO <u>    </u> |
| 22. Power Locks  | YES <u>✓</u> | NO <u>    </u> |
| 23. Cruise Control   | YES <u>✓</u> | NO <u>    </u> |
| 24. Radio Noise Suppression (standard state spec.)                                   | YES <u>✓</u> | NO <u>    </u> |
| 25. Auxiliary power connection (standard state spec.)                                | YES <u>✓</u> | NO <u>    </u> |
| 26. Step – Entry / Egress (standard state spec.)<br>Not required if step-up is ≤ 19" | YES <u>✓</u> | NO <u>    </u> |

STANDARD WARRANTY: 36 months / 36000 miles bumper to bumper  
wt 60 months / 60000 miles powertrain  
 STANDARD FACTORY COLORS AVAILABLE:

EXTERIOR: White, Pueblo Gold, Bright Red, Red Fire, Forest Green,  
Dark Blue Pearl, Silver, Dark Shadow Grey, Stone Green & Black


INTERIOR: Tan & Medium Flint

DEALER PREP LOCATION: Ben Satcher Ford, Lexington SC  
Vic Bailey Ford, Spartanburg SC

Vic Bailey Ford

P.O. Box 3568

Spartanburg, S.C. 29304

	<b>State of South Carolina</b>  <b>Invitation for Bid</b>	Solicitation Number	08-S/616
		Date Printed	08/31/2007 09:35 AM
		Date Issued	08/31/2007
		Procurement Officer	Gary Hodgin, CPPB
		Phone	(803) 737-0620
		E-Mail Address	ghodgin@mimo.state.sc.us

DESCRIPTION: STATEWIDE TERM CONTRACT FOR VEHICLES - PICK-UPS, SUV

USING GOVERNMENTAL UNIT: STATEWIDE TERM CONTRACT

*The Term "Offer" Means Your "Bid" or "Proposal".*

SUBMIT OFFER BY (Opening Date/Time): 10/02/2007 11:00 am

See "Deadline For Submission Of Offer" provision

QUESTIONS MUST BE RECEIVED BY: 09/11/2007 (By End of Pre-Bid Conf) See "Questions From Offerors" provision

NUMBER OF COPIES TO BE SUBMITTED: One (1) original and One (1) copy (marked 'copy')

Offers must be submitted in a sealed package. Solicitation Number &amp; Opening Date must appear on package exterior.

SUBMIT YOUR SEALED OFFER TO EITHER OF THE FOLLOWING ADDRESSES:

## MAILING ADDRESS:

Materials Management Office  
P.O. Box 101103  
Columbia, S.C. 29211

## PHYSICAL ADDRESS:

1201 Main St. - Suite 600  
Capitol Center  
Columbia, S.C. 29201

See "Submitting Your Offer" provision

<b>CONFERENCE TYPE: Pre-Bid</b> <b>DATE &amp; TIME: 09/11/2007 09:00 AM</b>  As appropriate, see "Conferences - Pre-Bid/Proposal" & "Site Visit" provisions	<b>LOCATION: MATERIALS MANAGEMENT OFFICE</b>  <b>1201 MAIN STREET</b> <b>SUITE 600</b> <b>COLUMBIA, SC 29201</b>
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<b>AWARD &amp; AMENDMENTS</b>	Award will be posted at the Physical Address stated above on 10/11/2007. The award, this solicitation, and any amendments will be posted at the following web address: <a href="http://www.procurement.sc.gov">http://www.procurement.sc.gov</a>
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You must submit a signed copy of this form with Your Offer. By submitting a bid or proposal, You agree to be bound by the terms of the Solicitation. You agree to hold Your Offer open for a minimum of thirty (30) calendar days after the Opening Date.

NAME OF OFFEROR (Full legal name of business submitting the offer) Vic Bailey Ford Inc		OFFEROR'S TYPE OF ENTITY: (Check one)  <input type="checkbox"/> Sole Proprietorship <input type="checkbox"/> Partnership <input type="checkbox"/> Corporation (tax-exempt) <input checked="" type="checkbox"/> Corporate entity (not tax-exempt) <input type="checkbox"/> Government entity (federal, state, or local) <input type="checkbox"/> Other _____ (See "Signing Your Offer" provision.)
AUTHORIZED SIGNATURE (Person signing must be authorized to submit binding offer to enter contract on behalf of Offeror named above.)		
TITLE Fleet Sales Mgr (Business title of person signing above)		
PRINTED NAME (Printed name of person signing above) David M Vetter	DATE SIGNED 9-26-07	

Instructions regarding Offeror's name: Any award issued will be issued to, and the contract will be formed with, the entity identified as the offeror above. An offer may be submitted by only one legal entity. The entity named as the offeror must be a single and distinct legal entity. Do not use the name of a branch office or a division of a larger entity if the branch or division is not a separate legal entity, i.e., a separate corporation, partnership, sole proprietorship, etc.

STATE OF INCORPORATION	SC	(If offeror is a corporation, identify the state of Incorporation.)
TAXPAYER IDENTIFICATION NO.	57-0720596	(See "Taxpayer Identification Number" provision)
STATE VENDOR NO.	0076223	(Register to Obtain S.C. Vendor No. at <a href="http://www.procurement.sc.gov">www.procurement.sc.gov</a> )

**PAGE TWO**  
(Return Page Two with Your Offer)

<b>HOME OFFICE ADDRESS</b> (Address for offeror's home office / principal place of business)  501 E Daniel Morgan Ave Spartanburg SC 29302	<b>NOTICE ADDRESS</b> (Address to which all procurement and contract related notices should be sent.) (See "Notice" clause) P.O. Box 3568			
	Area Code 800	Number 927-1365	Extension 	Facsimile 804-594-6807
	E-mail Address dvetter@vicbaileyauto.com			

<b>PAYMENT ADDRESS</b> (Address to which payments will be sent.) (See "Payment" clause)	<b>ORDER ADDRESS</b> (Address to which purchase orders will be sent) (See "Purchase Orders" and "Contract Documents" clauses)
<input type="checkbox"/> Payment Address same as Home Office Address <input checked="" type="checkbox"/> Payment Address same as Notice Address (check only one)	<input type="checkbox"/> Order Address same as Home Office Address <input checked="" type="checkbox"/> Order Address same as Notice Address (check only one)

<b>ACKNOWLEDGMENT OF AMENDMENTS</b>  Offerors acknowledges receipt of amendments by indicating amendment number and its date of issue.  See "Amendments to Solicitation" Provision	Amendment No.	Amendment Issue Date	Amendment No.	Amendment Issue Date	Amendment No.	Amendment Issue Date	Amendment No.	Amendment Issue Date

DISCOUNT FOR PROMPT PAYMENT See "Discount for Prompt Payment" clause	10 Calendar Days (%)	20 Calendar Days (%)	30 Calendar Days (%)	Calendar Days (%)
	NA	NA	NA	NA

<b>PREFERENCES – SC RESIDENT VENDOR PREFERENCE</b> (June 2005): Section 11-35-1524 provides a preference for offerors that qualify as a resident vendor. A resident vendor is an offeror that (a) is authorized to transact business within South Carolina, (b) maintains an office* in South Carolina, (c) either (1) maintains a minimum \$10,000.00 representative inventory at the time of the solicitation, or (2) is a manufacturer which is headquartered and has at least a ten million dollar payroll in South Carolina, and the product is made or processed from raw materials into a finished end-product by such manufacturer or an affiliate (as defined in section 1563 of the Internal Revenue Code) of such manufacturer, and (d) has paid all assessed taxes. If applicable, preference will be applied as required by law.	<b>OFFERORS REQUESTING THIS PREFERENCE MUST INITIAL HERE</b> <i>[Signature]</i>
	<b>*ADDRESS AND PHONE OF IN-STATE OFFICE</b> 864-585-3600
	<input checked="" type="checkbox"/> In-State Office Address same as Home Office Address <input type="checkbox"/> In-State Office Address same as Notice Address (CHECK ONLY ONE)

<b>PREFERENCES – SC/US END-PRODUCT</b> (June 2005): Section 11-35-1524 provides a preference to vendors offering South Carolina end-products or US end-products, if those products are made, manufactured, or grown in SC or the US, respectively. An end-product is the item identified for acquisition in this solicitation, including all component parts in final form and ready for the use intended. The terms "made," "manufactured," and "grown" are defined by Section 11-35-1524(B). By signing your offer and checking the appropriate space(s) provided and identified on the bid schedule, offeror certifies that the end-product(s) is either made, manufactured or grown in South Carolina, or other states of the United States, as applicable. Preference will be applied as required by law.	<b>IF THIS PREFERENCE APPLIES TO THIS PROCUREMENT, PART VII (BIDDING SCHEDULE) WILL INCLUDE A PLACE TO CLAIM THE PREFERENCE.</b> <b>OFFERORS REQUESTING THIS PREFERENCE MUST CHECK THE APPROPRIATE SPACES ON THE BIDDING SCHEDULE.</b>
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SC STATE BUDGET & CONTROL BOARD  
DIVISION OF GENERAL SERVICES  
MATERIALS MANAGEMENT OFFICE  
COLUMBIA, SC 29201

September 28, 2006

**TRUCK, PICK-UP, 4 X 4, 1/2 TON, EXTENDED CAB, FLEX-FUEL**  
(Ford F150, Chevrolet 1500, Dodge Ram 1500)

EQUIPMENT: The 1/2 ton 4 x 4 pick-up shall be equipped with all standard equipment as specified by the manufacturer for this model, and shall comply with all EPA Emission standards and all motor Vehicle Safety Standards as established by the U.S. Department of Transportation regarding the manufacture of motor vehicles.

INTERIOR: H.D.Vinyl

CAPACITY: GVWR shall not be less than 6,000 lb.

WHEELBASE: Not less than 120".

ENGINE: V-8 gasoline with not less than 4.7 liter and a minimum of 245 HP

TRANSMISSION: Four (4) speed (minimum) automatic, w/HD auxiliary cooler.

REAR AXLE: Min. Ratio - 3.42 to 1.

REAR BUMPER: Standard Factory

BODY: Extended Cab with Rear Seat, fleetside, smooth side type, steel, double wall construction with hinged tailgate. Bed length shall be standard 6' 3".

TIRES: Five (5) of Manufacturer's standard tires based on payload and capacity (Full Size Spare).

DAYTIME  
RUNNING  
LIGHTS: If DRL is offered as Standard Equipment on Vehicle they shall be deactivated on all vehicles ordered by any Law Enforcement entities.

COLOR: Black and all other Standard Factory Colors

Vic Bailey Ford  
P.O. Box 3568  
Spartanburg, S.C. 29304

**FACTORY INSTALLED ITEMS**

The following options shall be furnished in addition to, or in place of, the regular standard equipment and will be "Factory Installed", unless otherwise specified:

1. Dual Low Mount (below eye level) min. 8" x 5" Swing away (RH Convex) Mirrors.
2. Min **540** CCA Battery
3. Min 100 AMP Alternator
4. Air Conditioning w/Tinted Glass
5. Gauges (Ammeter/Voltmeter, Oil & Temperature)
6. HD Front Stabilizer Bar
7. TOW PACKAGE
8. Minimum 25 Gallon Fuel Tank (may require auxiliary)
9. Electric Winch (standard state spec.)
10. Dome and Cargo Lights
11. Folding Bench Seat
12. Front Drive Automatic Locking Hubs
13. AM/FM Stereo Radio
14. Skid Plate for Transfer Case (OEM Part – may be dealer installed)
15. Skid Plate for Fuel Tank (OEM Part – may be dealer installed)
16. Rear Axle Locking or Limited Slip Differential
17. HD Rubber **or Vinyl** Floor Covering (may be dealer installed)
18. Halogen Headlights
19. Intermittent Wipers
20. Switch Operated Dome Light above windshield (May be dealer installed)
21. Power Windows
22. Power Locks

- 23. Cruise Control
- 24. Radio Noise Suppression (standard state spec.)
- 25. Auxiliary power connection(standard state spec.)
- 26. Step – Entry / Egress (standard state spec.) – **Not required if step up is  $\leq 19$ ”**

Vic Bailey Ford  
P.O. Box 3568  
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## OPTIONAL EQUIPMENT

The following factory installed options may or may not be ordered. Offers must provide a price for all options or offer as part of the base price. If the option item is "STANDARD" enter "STD" on the line provided for price. **ALL ITEMS SHOULD HAVE A DOLLAR PRICE OR "STD" LISTED. OFFERS WILL NOT BE CONSIDERED IF THE PRICE LINE IS LEFT BLANK.** Option items marked as "STD" will be listed in the "Equipment Included" section of the contract sheets posted on the MMO web site.

### ADDS:

8' Body	\$ <u>1059<sup>00</sup></u>
Larger Axle Ratio (Specify Ratio <u>4.26</u> )	\$ <u>46<sup>00</sup></u>
<sup>All Terrain</sup> 265/75R Tires to Fit Std. Factory Rim (16" or 17") "E" Load rating <u>1T275/70R17</u>	\$ <u>1000<sup>00</sup></u>
DNR AUXILLIARY POWER CONNECTION (see spec page and attached diagram)	\$ <u>50<sup>00</sup></u>
<b>Total Adds</b> (post to bid schedule worksheet)	<u>2259<sup>00</sup></u>

### DEDUCTS:

Extended Cab	\$ <u>2324<sup>00</sup></u>
Electric Winch	\$ <u>1400<sup>00</sup></u>
Cargo Light	\$ <u>STD</u>
Regular Cab w/6' 3" Body	\$ <u>2324<sup>00</sup></u>
Conventional Tire w/same spare Size _____	\$ <u>Ø (No Charge)</u>
Standard Rear Axle, (Indicate Ratio) _____	\$ <u>249<sup>00</sup></u> Ratio <u>3.55</u>
Trailer Towing Package	\$ <u>291<sup>00</sup></u>
Power Windows	\$ <u>826<sup>00</sup></u>
Power Locks	\$ <u>Included w/ Power Window Deduct</u>
4.6, 4.8, or 4.7 Liter V-8 Engine ( <u>Non Flex Fuel</u> )	\$ <u>743<sup>00</sup></u>
Step – Entry / Egress (enter "NR" if not required) Not required if step up is ≤ 19"	\$ <u>75<sup>00</sup></u>
<b>Total Deducts</b> (post to bid schedule worksheet)	\$ <u>8232<sup>00</sup></u>



Options requiring the additions of other options as well as those which are included as part of another:

Deleting power windows deletes power door locks.

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Vic Bailey Ford  
P.O. Box 3568  
Spartanburg, S.C. 29304

Agency Req.: 990000719					
Item	Commodity / Service	Quantity	Unit Of Measure	Unit Price	Extended Price
3	0704810100	25	Each	\$ 22165.00	\$ 554,125.00
<b>Description:</b> TRUCK, PICK-UP, 4 X 4, 1/2 TON, EXTENDED CAB, FLEX-FUEL (Ford F150, Chevrolet 1500, Dodge Ram 1500) <u>90</u> Days ARO      Manufacturer: <u>Ford</u> Model: <u>F150</u>					

The evaluated amount will consist of the "Base Price" (specified vehicle to include "Factory Installed Items") plus the weighted value of "Add" option items ("Total Adds" x 25%) minus the weighted value of "Deduct" option items ("Total Deducts" x 25%). Complete the following worksheet to calculate the unit price to be entered above:

Base Price (enter in "Unit Price" block above).....\$ 22165.00

PLUS      Total Adds    \$ 2259.00    x 0.25 =    \$ 564.00

MINUS    Total Deducts \$ 8232.00    x 0.25 = < \$ 2058.00 >

**Evaluated Amount** (to be posted to life cycle costing worksheet)    \$ 20,671.00